



Ideal Client Profile & How to Quote MERP

When Should I Quote The Difference Card MERP?

The Difference Card works best when your client meets any of the following criteria:



Mid-market groups with 25–1,000 enrolled lives



Fully insured or Level-funded plans



Employers offering Platinum or Gold level benefits



Interested in Healthcare Savings



Interested in Improved Benefits



How to Request a Quote

Requesting a Difference Card MERP quote is simple. To get started, please provide the following:

Required Information

- Current medical plan rates
- Enrollment by tier and plan
- Summary of benefits
- Broker compensation (PEPM)
- HRA Utilization (if applicable)

Submit Your Request

Email your proposal to Sales@DifferenceCard.com or request a proposal at www.differencecard.com/contact-us